



## Spring 2025 Course Overview

### **Real Estate Transactions Law**

Session B (Four 3-hour sessions), 1.5 credits, Call No. 11743, PLA 6332

Nathalia Bernardo and Robert Wertheimer, Thursday (2/27, 3/6, 3/13, 3/27) 2 - 5 pm, 113 Avery

*FCFS for MSRED students. Strongly recommended for REFI students.*

This course provides students with a practical knowledge and critical skill set for understanding how real estate transactions proceed from deal making to closure. Taught within the context of real estate and contract law, this course surveys a variety of instruments and provisions that are both standardized and the subject of negotiation. The format of the course will follow the timeline of a series of exemplar transactions, as manifested in a variety of instruments including land and building purchase and sale agreements, equipment contracts and leases, mortgages and UCC-1 security agreements, loan agreements, partnership agreements, and development agreements.