



Spring 2025 Course Overview

Managing Family Real Estate Businesses

Session B, 1.5 credits, Call No. 13293, Course 6116
Mehul Patel and Paula Kirby, Friday 9 - 11 am, 209 Fayerweather

Suitable for all students.

Family businesses in real estate control a vast portion of the global property market; transitioning these businesses to the next generation is often pivotal to continuing the family's legacy and preserving and growing their wealth. This course explores the dynamics, challenges, and strategies involved in managing family-owned real estate businesses. It will cover the unique aspects of family dynamics, succession & estate planning, governance, and the impact of market trends on family businesses in the real estate sector.

Family members and shareholders as well as non-family professionals who are managing or working for a family business in real estate will benefit from this course which will feature case studies, in-class exercises, and guest speakers.