



## Spring 2025 Course Overview

### **Entrepreneurship in Buying Real Estate Assets**

Session B, 1.5 credits, Call No. 11774, PLA 6748

Masood Bhatti, Tuesday 1 - 3 pm, 113 Avery

*For MSRED students only.*

This course provides specialized focus for entrepreneurial students who wish to pursue a career as a sponsor of buying value-add real estate assets. Value add is defined whereby generally there is no entitlement, zoning or foundation/ground-up work involved but the asset needs to be repositioned or upgraded. By walking students through the process of underwriting small to medium size transactions with a focus on accessing capital markets and fundraising dynamics and accordingly structuring debt & equity capital strategies and finally putting together their pitch, it is anticipated that the students will be prepared to actively look for properties and to reach out to lenders and to equity investors with their proposals in pursuit of their entrepreneurial ventures.